"OUTSTANDING MAKEUP"

"WILL must be stronger than the "SKILL"

Make up encompasses work habit, Desire, Drive, Attitude, Disciplinel.

1. CHARACTER: Your Ability can take you to the top. Your character will keep you there.
   a) Provides a solid foundation for organization or person.
   b) Glue that holds an organization together.
   c) Provides Consistency even when the circumstances change.
   d) If character is right, Reputation will take care of itself.

2) DESIRE: Not What we want its "how bad" we want it.
   a) The future belongs to the Discontent.
   b) Dreams become reality when we keep our commitment to them.
   c) Nothing happens without a Decision.

3) DISCIPLINE: the "will" MUST be stronger than the "skill"
   Dreams without Discipline = Daydreamer.
   a) Work habit. Say yes to what you should do, no to what you might want to do, yet know you shouldn’t do.
   b) Time Management. Time is usually wasted the same each day.

4) ATTITUDE: Determines how well you do something and therefore, how far you will go.
   (Be responsible “to people” not “for people”)
   a) It’s the difference between Average and Outstanding
   b) Outward expression of an inward feeling.
   c) 90 plus percent of success is attitude.

5) TEACHABILITY: You have to have a “teachable spirit” over the years.
   a) The capacity to develop skills is the biggest difference between “good” and “Great”.
   b) Growth is not an automatic process, it has to be developed. It takes “EFFORT”

Character    Self Discipline
Influence    Effective Communication Skills
Pos. Attitude Disciple with Standards
Excellent People Skills
Evident Gifts
Powerful Track Record
Confidence